TELEPHONE DIRECTORY ADVERTISEMENTS AND HELP WANTED

HELP WANTED-MALE.

MEN

WANTED, 25 TO 30, TO TRAIN FOR

ALESMEN; EXPERIENCE UNNECESSARY, WE MAINTAIN A 8CHOOL
AND CAPABLE INSTRUCTOR TO
TRAIN YOU IN OUR OWN BUSINESS WITHOUT CHARGE. YOU
WILL HE ASSURED A STEADY
POSETION. OUR SALESMEN ARE
MAKING PROM \$50 PER WEEK UP.
ONLY THOSE OP NEAT APPEARANCE AND PLEASING PERSONALITY CONSIDERED, PERSONALITY CONSIDERED, PERSONALTERVIEW ONLY, AT 2 F. M. OR 7
P. M., MONDAY, WEDNESDAY OR
FRIDAY EVENIKG. SEE MR. VAN
DOREN OF L. R. STEEL SERVICE
CORP., 259 BROADWAY, NEW
YORK CITY.

MEN

banking experience; the local branch office of a large corporation will en-tertain applications from capable men over 25 with banking experience; branch offices in principal cities of United States and Canada. Apply in person, Room 602, 50 Court street,

you have a successful selling record
AND

a determination to succeed, we offer to a
few capable men exclusive territory, liberal
commissions and branch managership with
liberal drawing account, after you have demonstrated your ability to sell; Al references
required. T 190 Herald, Herald sq.

Man with large following to sell popular priced trimmed hats department store and large retail trade in West and middle West; big opportunity to right party; commission basis, with drawing account.

Bud Hat Co., 21 West 38th at.

MILTI-COLOR operator who understands multigraph machine. Write, giving age, experience, salary desired, T 179 Herald, Herald sq.

Herald sq.

OFFICE men, mechanicat men, over 55 years, who are employed but ambitious to better their present positions, a scientific night course in salesmanship, which is free. Class 7:30 every evening. L. R. Steel Service Corp., suite 723, 165 Bway.

OFFICE boy, bright. Roger Black Co., 27
East 40th st.

PHOTOGRAPHER.

We can offer an interesting proposition if you have rare ability and can take unusual and attractive portraits and theatrical effects. S. M., 307 Herald, Herald aq. PRINTING salesman for long established, well equipped modern job plant. McAu-liffe & Booth, 263 West 126th st.

well equipped modern job plant. McAuHffe & Booth, 263 West 126th st.

REPRESENTATIVE—New York manufacturer wants representative in your district to supply agents and dealers with
product, a fast seiling, new, sensational inreacton, retailing \$1.50 each; unlimited seiling field, enormous profits; mention names
of two references in tirst letter. Northland Mfg. Co., Dept. 4A, 118 Nassau st.,
New York.

REPRESENTATIVES.

Three aggressive men, 25 to 45; experience
unnecessary; must have plenty of backbone
and determination; work in connection with
large auto accessory chain store business.
Call 9 to 4 Mr. Marterer, suite 1401 Chamber
of Commerce Building, 32 Court st., B'klyn.

REPRESENTATIVES.

An exceptional opening for three HIGH
GRADE men; expert mechanics preferred. See MR. WHITE, 10 A. M. to
4 P. M., 110 West 34th st., 3d floor.

REPRESENTATIVES.

An exceptional opening for three
high grade men, expert mechanics
preferred. See MR. Lowell, 15 East
40th st., room 707, 10 A. M. to 4 P. M.

REAL estate man, experienced, for renting
and collecting; good salary. Call after 9
A. M., Berlin, 3883 Broadway.

ROSE BUDDERS.

Wanted—Two expertenced rose budders;
good wages to competent men, Apply Peter-

Wanted—Two experienced rose budders: need wages to competent men. Apply Peter-on's Rose Nursery, Fair Lawn, N. J.

SALESMEN who can sell mining stock of a high class mining company; territory outside of New York city mow open, executive offices are located to the work of the mines of the control of the work of the control of the

SALESMEN.

Somewhere in New York there is a man rho can sell a highly indorsed educational sourse on retail salessmanship and who is able to develop as a lecturer in our educational division.

WE WANT TO SEE THAT MAN.

We WANT TO SEE THAT MAN.

We want to give him an opportunity to judge us and our product that has been well known for 21 years. Then if he can sell us on his fitness for our opening we want to cooperate with him on a salary or commission basis for a permanent and satisfactory success. Telephone Mr. Lange, Gramercy 2279.

TO SELI, STOCK FOR COMPANY ABOUT TO MANUFACTURE AN AUTOMOBILE NECESSITY PAT-ENTED HERE AND ABROAD. NONE BUT PRODUCERS NEED APPLY. ROOM 208, 126 LIB-

SALESMAN. A large established organization wants a number of ambitious and energetic young men, between the ages of 25 and 35, who can qualify for executive positions now available paying salary of \$50 weekly in addition to attractive commissions; no previous experience in our line necessary if you meet other requirements; this is a real opportunity for a number of ambitious young men. Apply promptly at 10 A. M., 3d floor, 150 W. 34th st.

SALESMEN AND BROKERS.
We are placing the United Sugar Corporation's issue of common stock, secured by 10 year 8% gold notes; this is very attractive to investors; if you are looking for quick returns and will cooperate with live house, this is your opparanter, liberal commission contract.

FREDERICK KEITH & CO.,
165 Broadway, New York.

SALESMAN.—Manufacturer of knitted muffers and knitted neckwear wants man to carry same as side line to retail trade for New England; also man for lowa, Kanasa and Nebraska; good commission. R. X., 417 Herald, Brooklyn.

SALESMAN.—High class, to handle timber, lumber, securities framed to self easy and quick; leads furnished; strong letters indores required; ilberal commission. N 248 Herald, Herald su.

We have vacacles for a few more sales—men for city work and several positions for men who wish to go out of town, 2 men for men who wish to go out of town, 2 men for knill city; 1 for Boston, 1 for New Haven, Address, by letter only, room 74, 29 were as the second several positions for men who wish to go out of town, 2 men for knill city; 1 for Boston, 1 for New Haven, Address, by letter only, room 74, 29 were stated.

for topnotes man; give full particulars. BoX 28, 205 7th av.

SALESMEN wanted; \$75 commission average sale; sell schools, churches, newspapers; no investment; outfits, leads, advertising cooperation furnished. Acme Projector So., 80d Washington Hivd., Chicago.

SALESMEN wanted, to handle TRADE HUILDING plan, appealing to merchants all lines, commission; \$30 per day and up. big sideline. The Manufacturers Premium Co., 18-20 West Lake st., Chicago, Ill.

THREE LIVE WIRE SALESMEN REQUIRED AT ONCE; ONLY RUSTLENG NEED AFPLY; OLD ESTABLISHED HOUSE, NELBON & CO., 333 5TH AV.

HALESMAN—Wood packing hox experience.

HOUNE, NELSON & CO., 333 5TH AV.

SALESMAN-Wood packing hox experience,
good following, able to show past results;
leads furnished, drawing and counnisation.
Apply in person or mail. American Box Co.,
172 26 st., Long Island City.

SALESMAN (bronze powder) for middle
West; old established manufacturer; state
age, career and references. Y 638 Herald,
Herald square.

ton st.

BALESMAN for entire East, calling on in-fants' wear trade, to carry line of fancy hall goods. Goldsmith-Dannenberg Co., Inc., Sast 20th.

HELP WANTED-MALE.

SALESMEN. AN EXCEPTIONAL OPPORTUNI-

TY FOR EXPERIENCED SALES-SPORT WEAR OF INTERNATION-COUNT: EXCLUSIVE TERRITORY: SALESMAKING COOPERATION; DENTIALLY, ADDRESS L. S., 619

SALESMAN WANTED.

The Osborne Company, largest manufac-turers of advertising art calendars, direct advertising service, blotters and business greetings, require the services of a capable salesman of good character and more than thirty years old.

If you are qualified to earn more than \$2,500 a year and are willing to work to egtablish your own busines in an exclusive territory, call for an interview, between 1 and 3 P. M., Monday, June 6. Do not write or telephone. Come only at time stated. Drawing account against commission. We are about to begin our most profitable selling season and we wish to act promptly. See Mr. Vick, The Osborne Company, 207 West 25th st., New York city.

SALESMEN WANTED.

Experience in selling se-curities not essential; we will school the men who wish to take up the pro-fession. This connection feasion. This connection is to be a permanent one and will pay from \$5,000 per year upward. Call or write room 1501, 25 West 45d st., New York city.

SALESMEN, EXPERIENCED.

An old and reliable concern wants a man for New York city. BIG COMMISSION, NO EXPENSES, REPEAT ORDERS, DRAWING AC-COUNT IF NECESSARY.

J. H. HUNTINGTON, Room 605, 118 West 44th st., Before 1 o'clock.

TWO MEN OF SUBSTANTIAL CHARACTER to act in fiducial capacity for prominent conservative business man among
personal friends and associate club
members of standing and means.
Good mentality and a confidence-inspiring personality are the main requirements,
Exceptional financial compensation,
and an unusual future opportunity.
No details given except at interview.
Telephone John 1787-8-8, for appointment with Mr. Hughes.

Wanted—Young man, 23-35 years of age, to represent long established house; actual sales experience essential; preferably a knowledge of the jewelry trade. Answer, giving full details and salary expected, Y 667, Herald, Herald sq.

EXPERIENCED IN SELLING FORD CARS. APPLY BY LETTER ONLY.

J. J. HART, 1281 BEDFORD AV., BROOKLYN, N. Y.

of proven ability, to take charge of estab-lished territory in New York State; a knowledge of paints, varnishes and brushes is highly destrable; an opportunity to join a widely known and progressive organiza-tion. State salary and give full particu-lars. O 1106 Herald, Fulton St.

SALESMEN WANTED.

Account of promotions we have a limited number of vacancies for self-respecting salesmen of clear character, sound in mind and body, with strong personalities, who will appreciate a life job with a fast growing concern where their earnings will be far above the average; experience denirable but not essential; applications strictly confidential, Apply 10 A. M., 2 P. M. or 7:30 P. M., or write for interview. Room 723, 165 Broadway.

Paint: experience in marine or building line; an attractive proposition for live wire. Y 649 Herald, Herald sq.

We have vacancles for a few more saleamen for city work and several positions for men who wish to go out of town, 2 men for Atlantic City, 1 for Boston, 1 for New Haven. Address, by letter only, room 74, 28 West 34th at.

SALESMEN.-We have an opening for two o SALISSMEN.—We have an opening for two or three experienced aslessmen for mining proposition where additional money is needed for enlarging facilities; producers can make good income on commission basis; leads and cooperation furnished. Call, 10 to 1. room 36, 35 South William st., New York city. for enlarging facilities; producers can make good income on commission basis; leads and cooperation furnished. Call, 10 to 1, room 36, 35 South William st., New York city.

SALESMEN WANTED—Company marketing high grade adding machine wants live wire salesmen; men with experience seiling adding machines preferred; guaranteed territory and liberal compensation; good opportunity for men possessing right qualifications. Phone Graniercy 3296, Mr. John P. Hogan.

SALESMAN—A real money making proposition for a real salesman; connect your self with a high chase bouse; excellent opportunity; references required. The Stanwood Manufacturing Co., 5 Tremont cow, Hoston, Mass.

SALESMAN—Antitious man to fill vacancy, sales department; experience not essential our proposition and cooperation will result of the fight and department; experience not essential of the fight in first letter. M. J., also department; experience not essential of the fight in first letter. M. J., also department experience not essential of the fight in first letter. M. J., and details in first letter. M. J. and details in first letter.

portunity: references required. The Stanwood Manufacturing Co., 5 Trement row,
Hoston, Mass.

SALESMAN—Ambitious man to fill vacancy,
asies department: experience not essential;
our proposition and cooperation will result
in large earnings for one with average selling ability. Apply room 428, 206 Brondway.

New York city.

SALESMEN ON SKIRTS
FOR EVERY STATE IN THE UNION, TO
HANDLE TWELVE SELECTED NUMHERS, BEST VALUES IN THE COUNTRY,
LIBERAL COMMISSION, EXCELSIOR
SKIRT CO., 168 MADISON AV.

SALESMEN,
sell pianos, phonographs, musical goods,
follow up outside local trade: liberal commission, drawing account. Call Monday 7-9
P. M., or write Harlem Music House, 181
West 125th.

OALESMEN.

West 125th. BALESMAN. First class umbrella salesman to travel Ohio and Indiana for a leading representative manufacturer; good opportunity for right man commission, with drawing account. T 117 Herald, Herald sq. SALISMAN to carry line of smokers' articles and metal novelties, commission, all territories, open. H. Kessner Co., 410 West Broadway. Broadway.

RALESMAN, high grade man, experienced, city, for fine line of suit cases, hat boxes, &c.; confidential. K 1427 Herald, Harlem,

HELP WANTED-MALE.

SALESMEN.

SALERMEN.

A New York banking house, with branches in several cities, has opening on its permanent staff for two clean cut men of good standing selling attractive Government bond issues on a successful selling plan; attractive commission basis. Those selected must be able to appreciate an unusual opportunity and demonstrate their desire to take full advantage of it. They will be thoroughly instructed by and have the full cooperation of the firm. This offers a most desirable connection to carriest, reliable men who want to advance themselves.

CALL BETWEEN 10:30 and 12:30 ROOM 1, 7 WALL STREET. ASK FOR BOND SALES MANAGER.

SALESMEN.

TWO HIGH CLASS SALESMEN TO SELL LADIES' PLATINUM AND DIA MON DWRIST WATCHES; ONLY THOSE WELL KNOWN IN THE JEWELRY TRADE AND BIG MONEY MAKERS CONSIDERED. WE WANT ONE MAN FOR THE SOUTH AND SOUTHWEST AND EASTERN STATES; COMMUNICATE BY LETTER ONLY CONFIDENTIAL. L. 4 S. LOEB, 358 5TH AV.

SALESMEN.

We are merchandising an educa-tional product recognized by com-petent authorities as excelling any other of its nature.

To the men possessing vision and enough confidence in themselves to warrant them to accept a position on commission basis, upon their qualifying as to ability, we will offer an executive position worth while.

We want you to investigate us and the earnings you can make. We will investigate you. Interviews granted 10-1 and 2-5 daily. Mr. Otis, Institute of Simplified Education, Inc., 244 Madison av.

SALESMEN.

We need 15 capable men over 25 years of age, for New York and vicinity; also one good Salea Manager for each of the following States: Pennsylvania, New Jersey, Maryland, Ohio, Illinois, California, Minnesota, Missouri, Massachusetta, Rhode Isiand and Connecticut to sell to dealers our product, which will be ready for the market in a few weeks. While learning our method of distribution we give you an opportunity to make good money selling our securities on a commission basis. The men qualifying will receive a steady position with an unusual income. Advances against commissions will be made when we are ready to market our product. Call for personal interview and bring references Monday and Tuesday, between 10:30 and 4:30, Suite 509, 20 W. 45th st.

SALESMAN AND MANAGER'S ASSISTANT.

Two men over 25 needed immediately to work with me in my New York offices; absolute integrity first requience, and external to the properties of the propert

SALESMEN.

Unusual opportunity to connect permanently at high average earnings with one of the livest and most progressive sales organizations in the country is offered the first six men who respond to this ad and who show us, on the first interview, that they are honest, aggressive, ambittous and ready to start for REAL SUCCESS on short notice. Experience unnecessary. Our thorough training will quickly make up your lack of experience. Apply in person to Mr. Cairns, 299 Brondway, N. Y. C., Suite 1707-9, between 9 and 12 A. M., or 7 and 8 P. M., Tuesday or Thursday evening.

SALESMEN.

Experienced security salesmen for our telephone department. We have no time to experiment. Must have men of proven ability and established record for production. Direct inquires furnished. Salary or commission if you qualify. Ask for Mr. Hill, suite 207, 198 Broadway.

SALESMEN.

SALESMAN (Hebrew), must be hustler, have experience in fron and steel and able to sell jobbing trades, having sufficient confidence in own ability to work on strictly commission basis. Y 699 Herald, Herald sq.

SALESMAN.

Interviews will be given Monday to mer whose previous connection will stand strictest investigation and who can furnish bend if required, qualifying men assigned to our sales organization with drawing account of \$30 against liberal commission. Phone for appointment, Fitz Roy 5507. Mr. Brewster Green.

we have a number of positions open for salesmen; experience is not necessary; our proposition will lead you straight to Wall Street, and the great money market of the world. We pay well; we want men who know or will learn the value of stocks and investments. Call at nec. Johnson & Hopkins, 308 5th av.

SALESMEN-Telephone stock salezmen to sel listed stock, paying 18 per cent, yearly our present salesmen are drawing larger calaries than are paid in any other telephonhouse in the city; if you are experience and want \$300.8500 weekly, call room 428 208 Broadway, New York city. BALESMAN, experienced selling and esti-mating monumental work, in retail manu-facturing shop; state all other qualifications, salary and commission desired; opportunity for desirable party to secure interest. Ad-dress STONE, 301 OCEAN AV., JERSEY CITY, N. J.

SALESMAN.
FIRST CLASS, FOR CITY HIGH GRADE
LADLES SILK UNDERWEAR; MUST
HAVE BIG RECORD AND FOLLOWING:
EXCEPTIONAL OPPORTUNITY; COMMISSION: WRITE FULL PARTICULARS, BOX
\$29, 209 CABLE BLDG.

HELP WANTED-MALE.

Last Sunday we inserted the follow-ing ad, in New York's leading news-papers:

"Of late quite a number of men have joined our organization who have made this statement: 'I have been reading your advertisement for a number of weeks but didn't believe your statement that you had an opportunity for an inexperienced man to make the large earnings mentioned in your ad. It seemed too good to be true. I know now you have exactly the opportunity you state you have, and my only 'regret is that I lost a number of valuable weeks before making up my mind."

Last week we printed a letter from one of our salesmen who had never sold anything before in his life, in which he stated he made \$250 his first week with us, and his earnings for the week just ended were over \$1,100.

\$300 was earned last week by another of our men who had never had any business experience, selling or otherwise. The week before last his earnings were \$308.75. We could cite many, many other instances of men who are making more than they ever have made before NOW and who are laying the foundation for still greater services.

We are marketing one of the most revolutionary products ever placed be-fore the American public—a product backed by a group of well rated, well known New York business men.

Our proposition to YOU is this: GAMBLE enough of your time call at our office and we either o or cannot prove to you— I. That you have the opportunity to make from \$10,000 to \$20,000 in commissions this year in assisting us in raising the capital necessary to market the above mentioned product—

2. That by or before the end of this year you have the opportunity of steeping into an executive position in the merchandising end of our business, where this opportunity is limited solely by your own ability.

If we CAN prove this to you you have found the opportunity that comes to every man ONCE. If we CANNOT, you have wasted your time. IS IT A GOOD GAMBLE?

IN THE NEAR FUTURE EVERY NEW YORK NEWSPAPER WILL BE CARRYING ONE-QUARTER, ONE-HALF AND FULL PAGE ADS OF THIS PRODUCT AND OVER 3,000 WINDOWS WILL BE DISPLAYING IT. Now is the time to form a connection with the enterprise—and GROW WITH IT

Thirty-five men answered this ad, joined with our Sales Force—are 100% sold on our proposition. They found it a GOOD GAMBLE.

Call Monday only, before 3 P. M. Kendall Products Corporation, Suite 1002, 709 6th av., corner 41st st

SALESMEN.

We need several men representatives and have one of the most attractive propositions ever offered the investing public and the public is responding generously. If you are diseatisfied with your present position, or if you are earning less than \$100 per week, it will be well worth your time to give this immediate consideration. Only men of good address and salesmanship experience need apply. Commission basis. Call before moon and ask for Mr. Shimmon, 512 5th av., New York, room 505.

SALESMEN-SECURITIES.

You may form a connection offering excellent opportunity to earn immediate large returns and PERMANENT ASSOCIATION WITH GROWING INVESTMENT HOUSE,

at present offering attractive issue of SUBSTANTIAL INDUSTRIAL COM-PANY LOCATED IN NEW YORK CITY.

Well known directorate and management; liberal commissions. Call room 803, 220 5th av., or phone Madison Square 1106 for appointment.

SALESMAN-JEWELRY SALESMAN TO TAKE A MEDIUM LINE

Must not carry any other bag line. Commission only. Territories, Middle West, South, coast and East. Only those that have large retail trade need apply. Box 91, 717 be is to do. After that he will earn all he is worth, and NO LESS.

SALESMEN, ATTENTION!
Plumbing and steam supply: progressive
lines; experienced young men wanted; wonderful opportunity; only men with actual
following considered. Reply in writing, statfollowing considered. Reply in writing, statfollowing the state of the state of the state of the state
Supply Co, 181 East 108th st., New York.

SALES EXECUTIVE.

An old established manufacturing corpora-tion of labor saving apparatus and allied electro-chemical equipment desires to obtain the services of a progressive man with initi-ative, thoroughly qualified by experience in seles promotion, advertising, &c.: In reply state fully age, experience, religious denom-ination and renuncration expected, K 642 Herald, 280 Broadway.

SALES MANAGER, ASSISTANT.

A manufacturer selling the plumbing and heating supply trade needs a young man to assist sales manager in following up traveling salesmen and in the preparation of advertising matter; one with some advertising experience; a good correspondent and capacity for details; an exceptional opening for the party able to make good. In reply state ago, experience and salary expected. V 10 Herald, Herald sq.

Three men who are gentlemen, who are aggressive, self-confident and know how to tell the truth convincingly; work in connection with largest auto tire and accessory chain store husiness in America. Call 10 to 4, Mr. LOWELL, room 707, 15 East 40th st.

SECURITY SALESMEN.

Responsible, thoroughly experienced men with good records, accustomed to dignified methods of presentation are wanted by a large, successful and very particular firm of underwriters; the offering is most unique, has novel features which strongly appeal to intelligent people, is a dividend payer and is high grade throughout. It is not a proposition that has anything in common with oils, mining, films or any of the stereotyped stock offerings. Commissions will make it possible for capable men to carn above \$10,000 yearly. Address Box 72, 905 Fitzgerald Building.

SECURITY SALESMEN.

SECURITY SALESANEA.

Two experienced security salesmen to sell a stock in an industry whose commodity is in great demand; which has been actively traded in for the past 2 years, paid 25 per cent, cash dividend last year and has had 100 per cent, market advance in last three months; real, live, clean leads furnished; illustrated a transpersent of salary or drawing account to those qualifying; no drones or office canvassers. See Mr. Walters, room 207, 198 B'way.

SHIPPING CLERK WANTED, LIVE WIRE, THOROUGHLY UNDERSTANDING ROUT-ING: MUST BE WILLING AND ABLE TO HANDLE MEN; GOOD PERMANENT POSI-TION FOR RIGHT MAN. APPLY DYE-STUFFS, P. O. BOX 368, CITY HALL STA-TION, N. T. C.

HELP WANTED-MALE.

SECURITY SALESMEN

SECURITY SALESMEN.

We desire to interview the highest grade men in New York to market preferred and common stopk in a manufacturing company located within 20 minutes' ride from Times square.

In 1916 this company had a capitalization of \$10,000 and EARNED 100%. In 1917 they EARNED 25% and recapitalized to \$100,000. In 1918 they EARNED 25% in 1918 they EARNED 25% in 1920 they EARNED 38.3%. In 1920 they EARNED 48%. We invite high grade security salesmen to come to our office and we will prove to your entire satisfaction that this is the security YOU want to sell, because you are following the line of least resistance and your income control of the province of the

SHIPPING clerk wanted in large notion house; experience in notion line preferred; good salary; excellent opportunity for right party. T 182 Herald, Herald sq.

SOLICITORS-SALESMEN.

New York city daily newspaper has opening for four clean out, aggressive men, over 25 years old, to sell cooperative service to manufacturers and business houses; leads furnished; active cooperation given and liberal commission paid weekly, but no drawing account; if you are accustomed to earning \$5,000 to \$15,000 per year you may join our present force of like producers; position is permanent and work is exclusively in Greater New York; applicants must give full particulars as to present and past business connections and be able to furnish Al references; applications treated as strictly confidential till after personal interview, which will be promptly arranged with those whose letters indicate that past experience qualifies them for this work. Address hox B 1294 Heraid, Fulton st.

Former officers of army and navy possessing genuine selling and directing ability, can become State managers for a national organization for which their military experience renders them specially suited; only a man who can earn over \$50 per week in dignified, congenial work, while qualifying, is wanted. Write fully, rank, age, sales experience, capacity, service. V 31 Herald, Herald sq.

STENOGRAPHER—Unusual opportunity for young, bright, ambitious stenographer; must be fast and accurate; willing to start with small salary and grow with business. Apply room 23, 35 South William st., Monday and Tuesday, between 9 and 12.

STENOGRAPHER, first class, by head of large law firm; must have executive ability. Write, giving education, experience, references and salary desired. Y 641 Herald sq.

STENOGRAPHER wanted; capable; able to take some German dictation, Apply, statisting education, experience and salary expected. Apply F. O. box 994, City Hall Station, New York City.

STENOGRAPHER, young man, 18 to 20 years old, as general office assistant, steel business; good opportunities. Reply in own handwriting, stating salary expected to start, B 1286 Herald, Fulton st.

Broadway.

Broadway.

BUPERINTENDENT wanted in a long established model printing plant in central New York doing annual business of \$100,000 equipped with three monotypes, four cylinders, four jobbers, doing highest grade book job and blank book work; applicant must furnished AI references as to character and ability; give all details as to age, &c.; nonunion. Address Y 673 Herald, 280 Broadway. TEACHER-Vacation position, college stu-dent; liberal salary; excellent experience; permanency possible. A. H., Box 108, Sta-tion F, Manhattan.

YOUNG MAN. That is, a man who feels young; not who is too young in years, as a post with this company means hard work—me and physical.

The man selected will have force of character. He will be of good appearance, pleas ing personality, and his past record will show that he is an honest man.

for improvement that will change the course of some man's life, and YOU MAY BE THE MAN.

YOUNG MAN-Large lace manufacturing concern with high grade line and established trade has an opening for young man as salesman in New York State; familiarity with line and the jobbing and cutting up trade essential; this is an opportunity for a young man who is willing to commence at a modest salary and work himself up through his own efforts into a position of permanency. Young men with good records may send their applications, stating in detail previous experience. Y 653 Herald, Herald sq.

YOUNG man of good address and habits, who has decided to take up sales work as a profession, we have an opening carrying with it moderate compensation, unlimited opportunity for securing all-round sales experience and an excellent opportunity for a hard working, aggressive and ambitious chap; sales experience neither necessary nor desirable. Apply 310 Broadway, 3d floor, cap. 10 clock Monday. Ask for Mr. Price. desirable. Apply 310 Broadway, 3d floo rear, 10 o'clock Monday. Ask for Mr. Price

We have a number of openings for single young men between the ages of 19 and 25 years to learn the installation of telephone switchboard, no experience necessary; good pay while learning. O P 890 Herald, Fulton st.

YOUNG man to assist in office of manufac-turing fewelers, American 16 to 18 years of age: reading with parents, having some knowledge of typewriting. Address in own handwriting, glving references and stating salary desired, P. O. Box 20 (City Hall Sta-YOUNG man wanted, real estate, old, estab-lished firm, renting and sales; American, good family; experience not necessary; nom-mal salary and liberal commission. Write only, C. S., box 26, 125 E. litth.

YOUNG man, Hebrew, to learn real estate business; must know shorthand and type-writing. It 48! Herald, Herald sq. YOUNG man, Christian, learn business; start on errands; 510; unusual advancement if capable. B 1271 Herald, Fulton st. Instruction.

MEN, ambitious, that realize that in order to succeed they must be able to write a fair legible hand; cramped, miserable hand-writing is a drawback in any business. You can become an expert penman through our international training during your sparetime; expert guidance, For particulars address T 181 Herald, Herald so,

AUTOMOBILE TRAINING BY EXPERTS. Complete shop course, 50d, with driving, 400; weekly payments, Ask for Catalogus H. STEWART AUTOMOBILE SCHOOL.

225 West Mith st. at Broadway.

Leading School-Founded 1909.

Unlimited lessons guaranteed on Lexington, Overland cars; license guaranteed; recommended by the Lexington Motor Car Co. 7th Av. Auto School, 2184 7th sv. (130th).

DETECTIVES needed everywhere; we regis-

DETECTIVES needed everywhere; we register and prepare you for service. International Detective Exchange, 112 W. Adams st., Chloage.

EE A DETECTIVE—Excilent opportunity. Rood pay; travel; Wife Cook, housew'k, man, houseman, butler, 536 Westover Bidg., Kansas City, Mo.

HELP WANTED-MALE.

Instruction.

MEN WANTED Ages 18 to 45. OFFICERS in the

U. S. MERCHANT MARINE. Hundreds of officers are needed U. S. Cargo and Passenger Ships SALARIES

\$186 to \$412 per month and Expenses. We can prepare you for a Position IN YOUR OWN HOME In 16 weeks or less.

SEE THE WORLD AS A SHIP'S OFFICER. Merchant Marine Officers' Association, Minneapolis, Minnesota.

EMPLOYMENT AGENCIES, Commercial Help Wanted.

EMPLOYMENT EXCHANGE. 30 Church Street. New York City.

Established 1909.

OFFICERS:

Eugenius H. Outerbridge.

Eugenius H. Outerbridge.

L. F. Lofe Harvey & Outerbridge.

L. F. Lofee. Teasurer President of the Delaware and Hudson Company.

EXECUTIVE AND TECHNICAL DEPARTMENT.

EXECUTIVE AND TECHNICAL DEPARTMENT.

EXECUTIVE SEGRETARY — Conduct national trade campaign: C. of C., sales and advertising experience; ability to address meetings; up to \$10,000.

SALESMAN—Social, business and club connections in Philadelphia; eng. exp. desirable; \$4,000.

PRIVATE SECRETARY—College man; banking exp.: Protestant; \$3,600.

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